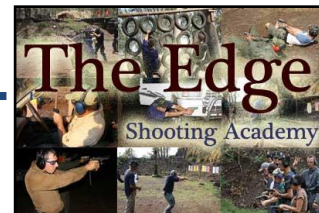
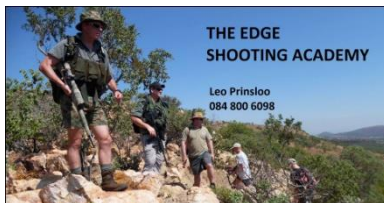


BASIC & TACTICAL FIREARM COURSE QUOTATION



1. Introduction	2
2. Course Curriculum.....	2
2.1 Course Overview	2
2.2 Physical Fitness	3
2.3 Marksmanship.....	3
2.4 Tactical Weapons Handling	3
2.5 Urban Phase	4
2.6 Bush Phase.....	4
2.7 Medical First Aid	5
2.8 Helicopter Operations	5
2.9 Sniper.....	6
2.10 Unarmed Combat.....	6
2.11 Survival	6
3. Team.....	7
3.1 Key Personnel Capabilities	7
3.2 Course Schedule	8
4. Deliverables	9
4.1 Inclusions / Assumptions	9
4.2 Exclusions	10
5. Commercial.....	10
5.1 Basis of Offer	10
5.2 Estimates Cost.....	10
5.3 Validity of Quotation	11
5.4 Validity of Rates	11
5.5 Terms of Payment.....	12
5.6 Insurance	12
5.7 Limit of Liability	12
5.8 Confidentiality.....	12
5.9 Terms and Conditions	12
6. CLOSURE.....	13



Aut Papare Impetro Tergum Ad Sinistram

1. INTRODUCTION

The aim of the course is to take the student from a basic shooter to a more advanced operator. The principles and knowledge that we want to transfer falls in the following categories:

- Tactical mind-set
- Physical Fitness
- Marksmanship
- Tactics
- Communication
- Decision making under stress / fire
- Planning
- Skills e.g. Rope work, Helicopter operations
- Exposure to the elements, e.g. Basic survival

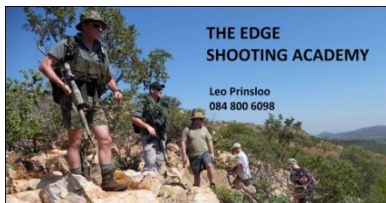
Leo Prinsloo is the lead instructor and has spent 12 years in the South African Police's Elite Anti-Terrorism unit, The Special Taskforce. Their main responsibility was hostage rescue, but also included high risk operations in the urban and bush environments.

2. COURSE CURRICULUM

2.1 Course Overview

An operator needs to have various skills and knowledge and knows how to apply this knowledge in demanding situations. The aspects we will cover during the course are:

- Marksmanship – Basic Firearm Handling
- Tactical Firearm Handling
- House Penetration
- Unarmed Combat
- Fitness
- Sniper
- Medical knowledge (First Aid)
- Survival



Basic & Tactical Firearm Course Quotation

Aut Papare Impetro Tergum Ad Sinistram

The student will be taught in all the aspects given above. The final phase of the course is a practical exam whereby the students will escort their principles (The Instructors) for one day. This will include flying to a destination and back.

The total course duration is estimated to be 16 calendar days

2.2 Physical Fitness

Experience has shown that no one can really fight if he / she are not fit. The students will be subjected to physical training for the duration of the course. They will be subjected to a physical fitness test at the beginning and end of the course to demonstrate the improvement during the course regarding functional fitness.

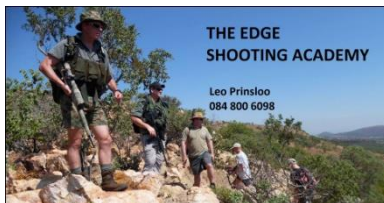
2.3 Marksmanship

It will be required by any operator to display good marksmanship during a critical incident. The Edge will train students in basic marksmanship applying the seven fundamentals of marksmanship, right up to tactical shooting under stress, shooting from behind cover etc.

2.4 Tactical Weapons Handling

This phase can be summed up by the following:

- Shooting around cover, shooting in various positions
- No light, low light shooting
- Moving targets
- Target identification
- Shooting under pressure
- Close Quarter shooting – Weapon Retention
- Shooting through mediums – Glass / Wood, doors, metal, dry wall etc.
- Transitions
- Multiple Targets
- Close and long range shooting skills



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2.5 Urban Phase

This phase will focus on house penetrations and working in the urban environment. The phase is divided into a basic and more advanced phase. The basic phase covers the basic techniques and tactics, while the advanced phase covers the techniques and tactics to work in a team. The aspects that will be covered include:

Basic house penetration

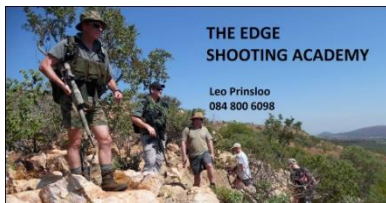
- Slicing the pie
- Dynamic entry
- Step byes
- Searching principles
- Button hook

Intermediate/advance house penetration:

- Buddy pair/team movements house penetration
- Hallway clearing
- Stairs
- Multiple entry points
- Bridging techniques.
 - Special equipment
 - Bridging tools
- Use of distractions
- Multi storey buildings

2.6 Bush Phase

The techniques and tactics for the bush phase and the urban phase are the same; it is just the scenery that changes. This phase will also include some of the more advanced tactics associated with working in teams etc.



Basic & Tactical Firearm Course Quotation

Aut Papare Impetro Tergum Ad Sinistram

2.7 Medical First Aid

The phase of the course will look at tactical emergency medical services assistance, should either the principal or the CPO be injured. The student will learn first aid and even more than just the medical application. The student will learn to apply the medical knowledge in a tactical environment.

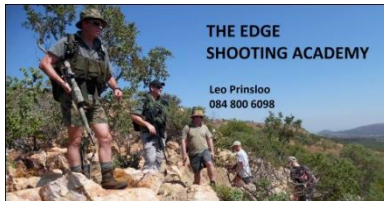
2.8 Helicopter Operations

A helicopter is a very versatile piece of equipment and will be used in both the urban and bush phases. Skills included:

- LZ preparation
- Enplane / Deplane
- Dynamic deplane for a house penetration
- Casualty Evacuation via Helicopter
- Ground – Air communications

Figure 1: Helicopter Operations





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2.9 Sniper

The curriculum for the basic course is the following:

- Introduction to the sniping concept
- Equipment
- Rifle
- Telescopes
- Basic ballistics
- Setting up of sniper system (shooter, rifle, telescope and ammunition)
- Basic marksman ship

The curriculum for the advanced sniper builds on the foundation laid in the basic course and is the following

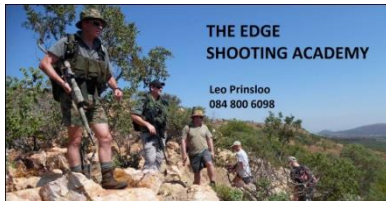
- Advance shooting techniques
- Range and wind estimations
- Stalking techniques- camouflage and movement
- Angle shooting
- Special shooting situations (shooting through mediums)
- Advance ballistics
- Hides
- Observation posts
- Anti-tracking

2.10 Unarmed Combat

This part of the course is aimed at fighting without a firearm or when an enemy surprises you at close quarters and you don't have time to go for your firearm. The techniques taught during this segment of the course are very simplistic, doesn't require fine motor skills and is easy to remember. This is a "must do" segment that any operator must do

2.11 Survival

This part of the course is aimed at building mental toughness by exposing the student to the elements and some physical activity. We will be doing a 3 day hike in the Drakensberg in South Africa. This is not



Basic & Tactical Firearm Course Quotation

Aut Papare Impetro Tergum Ad Sinistram

survival in the sense that you do not have any gear, but will teach the student various important aspects when in the bush

3. TEAM

The following personnel will be utilised during:

Name	Job Title	Notes
Leo Prinsloo	Lead Instructor / Project Manager	12 Years Police Special Task Force
Francois Smit	Firearm Instructor	Certified ITA Instructor
Morne Rossouw	Medical Instructor	

Other resources will be made available if required.

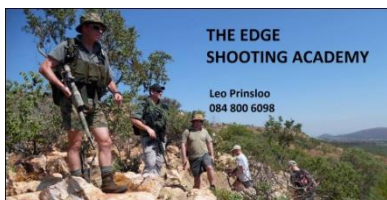
3.1 Key Personnel Capabilities

The Edge has significant experience in fire arm training

Leo Prinsloo has been a member of the South African Police's Elite Counter-Terrorism unit, The police Special Task Force (STF) for 12 years. Their main function in the STF was hostage rescue. The unit is also responsible for VIP protection and was the only unit allowed to work with the United States Secret Service when President Bill Clinton visited South Africa

Morne Rossouw is an advanced life support medic with extensive experience in the field of tactical medicine. Morne has given lectures to elite units within South Africa, like the South African Special Forces and the Police's Special Task Force.

Francois is a certified instructor of the International Training Academy (ITA)



Basic & Tactical Firearm Course Quotation

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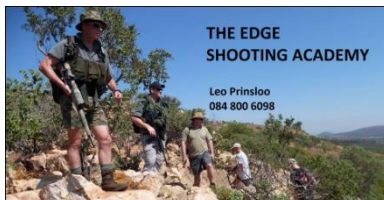
3.2 Course Schedule

The course scheduled to take 16 working days. All the aspects discussed in section 2 will be addressed during these 16 days. The details of the schedule is given in Table 1 below

Table 1: Tactical Course Schedule

Description	Duration
June Course	16 days
Firearm Handling	11 days
Basic Firearm Handling	2 days
Basic Firearm Handling	2 days
Tactical Handling	2 days
Tactical Weapons Handling	2 days
Urban	4 days
House Penetrations Basic	2 days
House Penetrations Advanced	2 days
Bush	1 day
Bush Phase	1 day
Sniper	2 days
Basic Sniper	1 day
Intermediate sniper	1 day
Unarmed Combat	2 days
Hand to hand (Unarmed Combat)	2 days
Survival	3 days
Survival - Basic	3 days

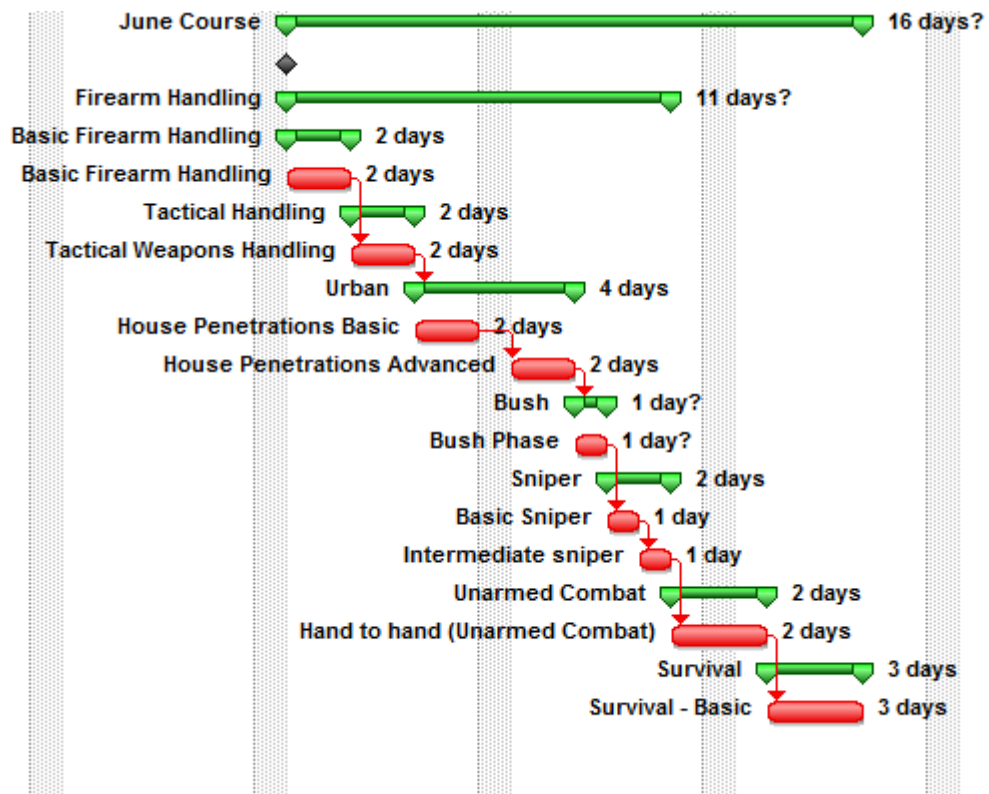
The tasks and durations are graphically shown below:



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Figure 2: Course Duration



4. DELIVERABLES

4.1 Inclusions / Assumptions

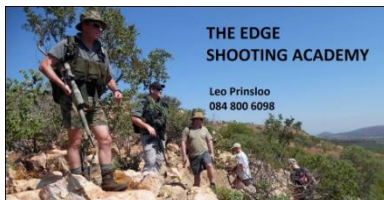
The cost for the firearm course as given in section 5.2 includes the following:

Ammunition

- 775 9mmP rounds per student
- 260 5.56mm rounds per student
- 50 bolt action rounds per student

Lodging

Students will be housed in Pretoria for the duration of the course



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Meals

Students will receive two meals per day

- Breakfast
- Lunch

Travel

Students will be transported to the shooting range in the morning from the camp and back to the camp when the day's activities are finished

Helicopter

We will be using a squirrel, based at Wonderboom airport for the helicopter operation.

4.2 Exclusions

Flight Arrangements

Flight arrangements to and from South Africa is the responsibility of each student

Medical Cover

Medical cover is the responsibility of each student

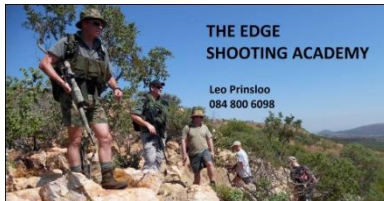
5. COMMERCIAL

5.1 Basis of Offer

As requested, TESI wish to submit an offer to perform the work set out in section 2 Course Curriculum

5.2 Estimates Cost

The price for the work as given in the Scope of Work is **£ 3 978 (Three Thousand Nine Hundred and Seventy Eight United States Dollar alone)**..



Basic & Tactical Firearm Course Quotation

Aut Papare Impetro Tergum Ad Sinistram

The breakdown for the costs is as follows:

Table 2: Course Cost breakdown

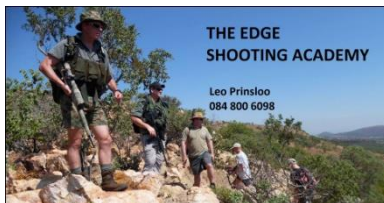
Description	Cost (\$)
June Course	\$3 978
Firearm Handling	\$3 300
Basic Firearm Handling	\$570
Basic Firearm Handling	\$570
Tactical Handling	\$577
Tactical Weapons Handling	\$577
Urban	\$1 501
House Penetrations Basic	\$542
House Penetrations Advanced	\$959
Bush	\$263
Bush Phase	\$263
Sniper	\$390
Basic Sniper	\$195
Intermediate sniper	\$195
Unarmed Combat	\$390
Hand to hand (Unarmed Combat)	\$390
Survival	\$287
Survival - Basic	\$287

5.3 Validity of Quotation

This offer is valid for acceptance for a period of 30 days from date of issue after which it will be subject to confirmation.

5.4 Validity of Rates

The price is based on 2019 charge-out rates.



Basic & Tactical Firearm Course Quotation

Aut Papare Impetro Tergum Ad Sinistram

5.5 Terms of Payment

Payment terms to be as follows:

- **50% of Quoted price on acceptance of the quotation**
- **25% with confirmation of flight tickets**
- **25% three weeks prior to start of course**

5.6 Insurance

The firearm course has aspects which are very high risk activities for example, helicopter operations, tactical shooting etc. TESI has no medical aid insurance or any other type of insurance. It is required by each student to take out the necessary insurance in the event of an injury due to the activities performed during the course.

5.7 Limit of Liability

TESI must stress again that the activities performed during the course are high risk and dangerous activities. Each student will be required to sign an indemnity form, which indemnifies TESI from any claim whatsoever as a result of injury obtained by a student during the firearm course

5.8 Confidentiality

This document has been prepared for the sole purpose of documenting our quotation to provide a Basic & Advanced Firearm course as requested. It is expected that this document and its contents, including work scope, methodology and commercial terms will be treated in strict confidence by Martin.

5.9 Terms and Conditions

As set out in this quotation.



Basic & Tactical Firearm Course Quotation

Aut Papare Impetro Tergum Ad Sinistram

6. CLOSURE

Should you require further clarification or follow up on this proposal please contact Mr. Francois Smit at TESI on Mobile: +27 83 274 0952, or at e-mail: francois@simpro.co.za

Regards

Francois Smit
Proposal Representative